



## **Social Engineering**

:

:

2026

## **Social Engineering**

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Social Engineering:



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0 OE 12 1\* . 2 OE! 1.! 12 )2 2. 2& OE& 2+ p . .  
. 2 02+OE #1" /Ø .OE 20 0 ) #OE \$! &1 . . ! 1  
0 2 &1 " 2 " 0 OE ! " .OE 20 01 .2 )2 2." 10 OE #OE 2 1  
üOE OE 2+10 " 12 ùOE)/ 1 .- 0122 \$ 1 & 2  
p OE.! #1 . 120!0 2\*OE& . OE!0OE2\$0%0&2 1)2OE0! /0 .C  
.OE +" & ) 2 . . OE.! 2. OE # 0OE !0 0 C  
.OE)/ 1 . 2 /# . 2 " 1\$OE10 " 2OE&p 2 0 " !.3 . /  
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/ . !3+ 2. 10 0 . ) .OE) 2 " OE! 1/ 0" 2 " OE C  
1# . 1 .2 3 2!. 2& 0OE. 0 .2 +  
ò . .OE) 2. .1 0#! .2. 2& 1JX\HQ 6LPNLQ &DQKRWR  
2 .OE 20 01 .2 )OE&2.120&& 10 0 2 / .3 ! OE 0" . ! "  
120!0)2#OE. / \* 1#\$ 10 . .1 0" 0 2 10! ".12." OE! #  
OE& 2 " OE # 0&! \* 10 120!0 2#OE ." 1# 20 !% " /.  
OE0 .2+ / .OE!. .20\*02. 00OE 0.2\$\*OE OE2 20 # . # 02  
12 1 0 + 2." 2 . \$2)2 2. . 2 / .3 0 . 2 " 0OE &  
10 \$. )20!. 0OE OE0/. 0 OE 12 1\* " . 0 & 0" OE . )2 20!  
.! . !0# . 2& .RSDRQH Q HW OE . 0 02 0 / .OE 2  
1\$ 10 " . 0 . . \$2 / . 1 . ./0 \*0 )2 OE! .2. %  
2 . )2 2. /) 1 " / .OE! 1&OE " 1\$ 1 " ò2. OE&  
OE! (OE !\$ #10" .! 2 " OE0OE# 10 2 . 2 . . #2 " .1  
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1\$ 1 ù#2) \$0 . ! 12 ) . 2 2#OE 12. OE!+2. 12 / . 2  
/ #! . 0 OE 12 1\* " 0&!0 2. ! 1  
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2 . 2 % 0OE. 0 .2 \* 3& .."0 2 \$KUQGWO OE. 0 .2 0"  
20 # . .OE / / # .# . !02. 0 . \*20! !)20! . . 12  
/ +10 " 00)"2OE. . 0 2 " OE 2 1 " 2 # " OE! 1/ 0" ù#  
. 2 %0 " OE ! \* . 0OE !0 1 # 2 .1 2 " / .OE!. 20#1  
0 20 10 #OE 2 1 0 20 10 #OE0!0 2 1 2 # # ! #"  
. 2 0OE OE 2&1 .3 ! . 2 .0 &12 22"2OE! 1 OE . 0&!0  
! 1 /0 )2 2. 12 " OE& 10 " òOE&" 0OE 1 . # 1JX\H  
OE # # . \* 2 0" OE! .2. %0 " 0 3. # !)20! /#  
0OE & . \* 12# / .OE!. .20#2 " OE!1\* )21 © 0&E0 /# 0

)2 .OE 20 01 .2 OE& 2 " /0 03.! ) # . 0 . ©1  
OE!.2 ! \* 0 0! 2 1# OE0! 3 ! . 2 " . 2 /! 10 " 2& OE0 .2  
2!)OE . " 2 0OE OE0/ 2#OE )2 2." 2 !# ) 2 " 1#  
0OE2 !D&." OE ! 3 ! + OE # OE.! \$ #  
.! . OE! 1.! 12 )2 2. \$0 0&! 0 .1 )" 1# /02 )  
OE 2 1 " 0#3#ø." . 0 OE ! " .OE 20 01 .2 )2 2." öOE&"  
RI ,QWHUFXOWXUDO &RPPXQLFDW#RCQ!23GUHNKLYV.NID2H  
2 1 " ü#3#ø." EHKDYLRUDO &4 0 / + 02. .! +"  
. )2 2." 2 # .2) # . # 020 .2 0" 0 2 " . 0 2  
OE #OE 2 1 OE0! 2. OE& 10& .#2 12 0#OE& 2 0OE  
.OE 3\* 0 OE!.0 10 " . 0 +10 2 " OE 2 1 " 2! "  
.OE 20 01 .2 )2 2. 2 " 0OE & ."  
p 0 2 2& .RSRQHQ HW DO 0 02 0 2 1 .1 . 2  
. OE2# / .OE! 1&OE + % %0#!\$ 12D.&/0 \$ # )2 OE& 2  
OE! 1.! ) # 2 1# OE0! 3 ! 2 #" . . 0 2 " OE 2 1  
! . &1 . # 2 \*!. 2 # OE0 2 / #! \* 1\$#!)20!0" 0OE.  
0OE 2# \$ # #% )20!. 0OE OE0/. 0 OE 12 1\* . 2 02&OE 0!#.1  
)20!0" / .OE!. .20#2 " 1# ! \*10 " p OE! 1.! 12 )2 2.  
OE # 0 + 0 2 %#\$ .OE)12.1 02. \* 2& 0!+ / 0#  
. . . 0OE&30 + 1# 3& +  
2 OE0/ 2 " . 0! " OE!.!2 12 )2OE!. 11.# / 02. 0 1# 0 !  
/0 )2 20" )OE&" 0 0! 2 .!).1 OE!.2 ! 1 0 2 +  
12 2!)OE OE!. #1 .1 " . . )2 2. . .OE . 1 &1 " 2 " 0OE  
2 0 Ahrndt (2020), 0OE. 0 .2 0" OE # #0OE#%D ) 0OE OE0  
OE! 1.! 12 )2 2." 0 . 10 1 . . . &! # 2. OE 2 1  
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/ 0# \* 2." 2 0 2 " 1# . . "  
" OE! 1.! 12 )2 2. \$0)2 .OE # 0 \$ 20 0 #% )20! 0 0  
.OE)/ 1 1JX\HQ HW DO 0OE 1 . # )2 OE&  
.OE 20 01 .2 OE!. #1 # . \*20!. .OE 20 1 .2. 10 /0  
OE& 10& / .2 ! 1 OE0 .2+ . . OE 1. 2 # "OE0OE 2! OE  
. / . \$0 ! 2. .OE!) OE20" .2.12 10 " . . 2 02&OE # . 2  
2 0 OE 12 1\* 2 # OE0 2 12 1# 0! .1 .  
# OE! 1.! 12 )2 2. .OE 20 0 0 0 +/ 0OE. 0 .2  
OE& 2 " OE # /!.12 ! OE0 OE 2#OE 2 1 OE0! 2. 1.

p !0# . 2& .RSRQH Q 5\WW\ 5\\Q)QH Q OE! 1.! 2 100  
OE #OE 2 1 % % 1# 3!. ) 0 . OE! (OE 20 . \*20!  
0OE \$0 ! .2 " # 2 \*!." 2 # OE0 2 !. .OE) 2. OE! 1&OE  
!) OE. # . . +/ 0" 2 # ! . 1 \* 2 0OE .OE0% "0!.\$  
.OE 3 10& . 2!)OE " / .\$0 ! 1 " 2& 0 OE ! + 1\$ 10& +  
OE # 0 2 #! \* 10 # 2 \*!0" #% " 1\$\* " .OE)12.1 " SRZF  
.OE. 2 \* OE 0OE 1 0OE & . . OE! 1 1 1&OE.&+20!&  
1# 2 10& 0 \$. )20!. 0!.\$ 0OE OE0/.  
.! . 0 2 2& 1JX\HQ 6LPNLQ &DQKRWR  
OE! 1.! 2 # OE& 2 10 OE #OE 2 1 OE0! 2. OE0!  
.OE &/ OE 1 " 2& OE 2 1 + OE0 2/ 2+)OE \$02.OE!. 20#  
0 ! 1 0" # 2 \*!0" 2 OE. !0#2 1# OE0! 3 ! .OE 2  
. /0 1# / 02. 0 0 % 0 OE 12 1\* " 0OE 02 )2 2.  
/0 0 % " 0OE. 0 .2 1 \* p .2.) 1+ .#2E 22OE0/ .132  
OE& 2 . 0# # !. 0 2 2!)OE OE.! #1 .1 " . 2 \*3 " 2 " 1  
0 2 #! ." 2 # OE0 2

. 2 ) 12 \$0 OE! 1.! " .OE 20 0 0OE 1 " / .\$0 ! 1  
OE! 2\*OE& 0 OE 1\*2318\* ." 0 2 \$K0)QGW# 2 \*!0" / .3 ! OE \* 2  
&" OE! " 2 0 0 OE 12 1\* .1 02. #! &" 10 01 12  
10 OE! 1&OE " 1\$ 10 " LQWHUSHUVRQDO WUXVW 0  
/ .OE! 1&OE 0OE.3 1# OE01.#\$. + /#2. !2110& 0 . OE! (O  
. 2 1\* .% 1# 3& + 0 + 10 . .! \* 2. 1# ) . . 2  
p !.3 . 0OE 1 . 0 0OE 1 " 2 1 .1 . 2 " OE! 1.! " 1  
+DQGERRN RI ,QWHUFXOWHKNULQY&NDPFWQDFD WLRQ .2.0  
\$! " # 2 \*!0" PRQRFKURQLF FXOWXUHV . 2  
\$! / .!. 2& &" .#12 ! #OE \$! &1 0 + OE # \$! "  
3.1 12 1\$ 1 . )20! 12 .! 2 12.1) 2 "#2.+ p& .  
/ .3 !+ 0 . ! 1 . 2 . / .\$0 ! 1 -K\$ .0OE 10&& IR'OO  
/ .OE!. .20\*10&  
üOE OE OE! 1.! 10 OE #OE 2 1 OE . 1 . .OE. 20 .OE  
2 . )2 2. OE 2 1 " .OE &/ . .OE+!11 " 1# + 12 \$0  
& + !) & !3+ 0# 0 ." . 0OE \$0 ! .2 + 1# 0 +  
1# 0! .1 . 1JX\HQ HW DO 2 # )2 )1 OE  
. 2 . 2. ! !. 2. OE 2 1 .#2 0©11 .2.. 00.\$ .121 OE \*

0 œ 12 1\* 2 1# 0! .1 . . 2 œ )2 2. 2 " / .œ! 1&œ  
. œ0 2 1# !.30 " /0 \$ # )2 &4 /0 0œ !0 0 )  
. 2 . )2 2. 2& œ& 2+ . .2.. " 2 "œ! .2&1 " )! œ  
2& œ0 .2+ 0 )" œ # / 0 10 œ 12. 0! " . .œ  
1# 0! .1 0"  
. 2 1# 12. 0 œ0 ! /0/ . œ! 13 !0 . 2 +DQG  
Communication (Odrekhivska et al., 2023 2 œ 0 12#+ 0 0#! .2. œ :  
.2./0 \* # )2 &4 0 2 #! 0 &" \$. 1 )" 0 &1 " 2&  
œ.!0 10& 1# !.30 " 0œ 1 . # )2 #% 02. &1  
2 #" 0œ. 0 .2 0" . 0! 0\* # 0 0 . \*20! ". ! 0.  
0 /0 0 " 0 +2 !&4 1# 0 12 / .2 ! 1 02 " 12 1 " .œ  
/\*1 0" 2 . / .3 ! œ 0" . 0œ /! 10 "  
üœ œ 0 2 2& \$OL HW DO . \$2 / . 1  
0DQDJHPHQW -RXUQDQ .0œ /!\*1 2 " &4 12 / .œ  
/ .œ!. 20#1 -BXV)LQHVV . % % œ0! . ) 2& . 0#! .2.  
0 1\$\*0 2 . )2 2. 2& œ& 2+ . \$2 # 0 œ 12 1\* 1  
œ0! 2. . . 0œ # .2 " œ #2!02+ # 2 " 1# ! \*1  
0 1\$\* # 2 .œ)/ 1  
" !.3 . 2 " / .œ 2 1 " 0œ & ." 0œ 0 . +  
0#3#ø. &4 .œ 20 0 .2. #2 ) œ.! 2. 12 .œ 20 01  
œ 2 1 " 020!)2 œœ' 1 ðœ &0' \$KUQGW œ.! #1  
#% \* 0œ œ / # &4 0œ !0 0 . ! 12 2 œ )2 2. 2 "  
. )2 2. 1\* .% " .œ 20 01 .2 + 0œ. 0 .2 + 1\$ 10&  
. # " œ 2 1 " œ !3 ."  
# 0 œ0 ! " 0 20" /0 \$ # )2 2 1 ü#3#ø.  
0 2 0œ. 0 .2 .œ 20 01 .2 )2 2. 2 œ! 1.! 12 )2 :  
œ )2 2. . 2 . œ2# 0 œ 12 1\* " 12 " œ& 10 " p #%  
! 1 /0 )2 2. . 2 #" œ& 2 " œ # /!.12 ! œ \* 2. 1  
œ0! 2. / &" 10 0 2 œ ) !30" . ! " )œ # 0 œ  
0 . œ 1\* 020" . .œ. 2 2 "

ð!0# 0" 0 ! 1 p / & # 0 20\* 0&  
p \$! 1 / & 1# 0 20\* 0& .œ 20 0 . .œ) 2 " œ / .  
0 )/ #" . 2 0 2 / .œ 2 1 + . 0œ /! 10& . +" 0œ  
/ 0!0\* 1 0 œ0 ! + 12 10& . 12!.2 + œ! 1.! " 2&

/ 0 " .!.0! . 0 1 . 2 ) .! ) . \$2 / . 1 &  
. 0E \* .#2 2 / 0E! 13 ! 2." 0E \*1 . 0 0E0 ! /0/  
0E 2 1 0#3#0. 00E & . 0E! 1.! 12 )2 2. . 00  
10 0E #0E 2 1 0E.0!  
\* 3& . 0 2 +DQGERRN RI ,QWHUFXOWXUDO &RPPXQLF  
/ 0" 1# 0 20\* 0 " 00E 2! 0E # 12 0!0# 2 . 1# /#  
0!&2 10 " 0 . \$2 \* 2\*0E # / 0!0\* 1 / 2." 2 /# .2)2 2.  
0E0! ! % # 0 0E0 ! 0" 0E # 1#\$ /0 .0E 2#0E+ 2. 10 0E 1  
0&!0 2. / . 20!. .0E 20 01 .2 12 \$.!2 ! 3 1 2 "  
1# 0E0! 3 ! " . +" 00E 2! 0E0 2 .2. !.3 00E2 0!0 + 1\$0  
2 " /#1 " .0 2 " 12!.2 " . 2 02+0E 1 "  
p !0# . 2& .RSRQHq 5\WW\ 5\\QIQHQ 0E .  
1# 0 20\* 0 " 0 00E. 0 .2 0" 2 # % % 0 0E ! # 10 0E #0  
. ./0 \*0 )2 / " .#2 0 . !\*1 1 2.#2 2!)0E0 #0 0 2 0  
. .0E2\*11 2. / .0E 2 1 " 1\$ 10 " . 0E 2 /0/ .  
/ ./ .1 0" /) 1 " 0 0E 12 1\* " / . \$0 ! 1 " 0E 2 1  
0E! 1.! " 12 " / .0E! 1&0E " 0E! 1/ 0" 1#0E #0 /0E # /0.  
0E ! \* . 0E0! !.3 \* 1& 2#0E 0E & 0!&2 .2 &  
.! . 0 2 2& 1JX\HQ 6LPNLQ &DQKRWR  
1# 0 20\* 0 " 0 0E& 2 " 0E # /!.12 ! 0E \* 2. 10 0 2 /  
. 0#! .2. .2./0# )2 / " .#2 00E 2! 0E0 2 .2. ) 1  
.0E \$!+10& 2 " 0E! 1.! 12 " 1# 0E0! 3 ! " )0E&" 2! 0E 0E  
\*3 # " 0! 0 . 0 2 + 1 2& . 12!.2 " . 2 02  
)0E&" 2. 120!0)2#0E. .10E .22)2! 2.  
. 2 1# 12 0E 2 0 / . 0E! 13 !0  
/ .0E 2 1 " 00E & ." 0E . 00E 1 . 0 )2 /  
\$! 1 0E \* 2. 1#\$ . 2 / 0!0\* 1 2 # 2!)0E # 0 2  
0! 0\* # 0 )2. . .12 \$ 2. 0E & 10 1# 0 ! 0" .  
0E0! ! 3 # 2 " 12!.2 " 0E # . .0E2\*11 # . 2 / . \$0 ! 1  
\$KUQGw p / " .#2 0E! 13 !0 0E!)1 .1 10 & .2  
1# 2.1"2 #1 .12 .2. ) 1 2& 0E!. 2 + 0E # 03.  
0E!. .2 " 00E. 0 .2 " 1# 0"  
ü0E 0E %UDXQ &ODUNH 2& 0E & 2 !  
3V\FKRORJ\ 00E 1 . # )2 / 0" 1# 00E20\* 0 "  
/0/ & . 0 .2 . #1 WKHPDWLF DQDO\VLV . +

" 0! 0\$ # p 0 .2 . #1 0 2! 0 12 0!0# 2  
1# 0! 3 ! " / .3 ! 0 10 " 12 " 0 0! 0" 2& 1# 0 20\$)  
0&2 .2. 0 # 0! \* 2 # .0) 2. /0/ .  
# . \$2 / . 1 0" !0# 0" .2./0 \* # )2 \$!  
1# 0 20\* 0& .0 20 0 . . 2 .2 12.2 0! . 0 . 2 0 2  
0 #0 2 1 0! 2. p / " .#2 20 0 2!30  
0 0! + . 0! 13 !0 . .2. ) 1 2& \$. 1 + 0  
0 0 & . + /#1 + . 2& 12!.2 + 0 # . .0\*11 #  
/ .0! 12 \* 2 0 2 1 0 20! 0 .

0 12 ú !.3 0 2 " . 0" ò!0# 0"  
.! 2 .# . ) 0 .! ) 0 02+ 0 # 0 02 # 2 / .0 2 1  
0 2 1 0#3#ø. &4 . 2 0! 1.! 2& 0& 2+  
0! 2. #0! \$ #1. !.3 . 0! #1 0 0! .. 2  
/ #! \* 0! +! . . 0! . 2 !& !0# . ù#2 2. 0 . ./0  
.0) 2 " . \$2 / . 1 0" 0 20" 2& 1JX\HQ HW DO  
2GUHNKLYVND HW DO . & ! & 12 &\$+!" 2 " /  
ò . .0) 2. .1 )20!. 0 0 2 0 02. 12 0! ! 1 01  
0& 10& % % 10 2 0 " 0 " . ! " 0 #% ) . ) 02.  
)0&" .#2 " 2 " )2 ." ü#!+0 " . 0 / 2 " ü /." ü +  
012 0#! &" 10 / 0 0 " 0 0 \$0 ! 10 " 10 . ! " 2 " ú)!0 ." ü  
ü#!+0 " #0! \$ # 0 \$ 120" . 2 / . 1 0" 0 20" 0  
. 0! 0 0! . 0& 2+ 10 0 2 / .3 ! 0 . 1 0 .  
. #2 0 12.. 0 01. . 12 " 0 20" 2& 1JX\HQ HW DO  
)2 .0. 20 2. 0! 11)20! !0# . 10 ©2 0 0 .<sup>a</sup> 0 #0  
û0\*20! 1 . 2 ) 0 ) .3 ! 2 1#12 .2 / 0!0\* 1 2 " 1\$  
0 0! " .0)/ 1. " .120 0!1# 0" 0! .1 ." .!) 0 # 0 20"  
2& .RSRQH HW DO . \$OL HW DO 0! #1  
. .0 20 01 .2 " / .0!. 20#1 " 0" !0# 0" \$ # 0 02  
0 2 0 0 0#3#ø. 02.3! 02. 10 0 1 2 02! 1 .  
0 \$ . \* 1 0& 10& / .2 ! 1 0 .2+ . 02# &  
0! 11)20!. /0/ . 0!. # 0 2 0 )" 0 # / #! 0  
0 1 2 " 0 20" 12  
ò . . ) . ./#) 0 0 ) .3 ! 2 0 0 /!.1 2& 120!0 2\*0& .  
0! .2. %0& LPSOLFLW ELDV 12 #" 0 0 . 0 .2 0" 0&



4. / . 01 )2 2. . / 01 1# 202 \$/ ".1 . 1# 20# "  
\* 3& . 0 2 \*UD\ 03.! 2 2 & ! 2 ! & 1#  
0 )" /0 .2 " ©œ ! 3 ! . information U#LFK 2 œ 0 #œ !0  
1 œ) 2 " œ 2 " / 0!0\* 1 "  
.! )" 2& 1# 020\$) 2& ! 12 0 02. \* . œ&  
0 .! 02. 2)1 0 / 0 0 " œ!. 2 " )1 . 0 2 !.  
. #1 %U&œœUNH 0œ 1 . # )2 /0 .2. .#2 " 2  
0œ.! . 2 . /#1 .2 + 2 & \$&! " #œ0! 0œ.  
0œ 2! œ 2." 12 0!0# 2 . 0 . \* 0 \$&! " 2 /#  
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p œ! 1 #1 2&0\$)#202 . 0 0 2!)œ œ # / .13. 0 2  
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0œ. 0 .2 " 0 œ0 ! 0" œ !0 . œ0! . # 0#. 1 2.  
œ 2 1 " 1# ! \* 1#œ. 12œ!0)2&œ " /#1 0" 12 0œ  
#œ !. 0 \$KUQG W 0 œ 12 1\* 02. \* 0!0# 2  
.1 œ! (œ) 01 . 2 0œ 2#\$ 1# œ 2 + /0/  
# 0œ 2 " 1 œ \* 0 " /0 œ % ..2 0 12!.2  
. 2 1# 0 ! 0 2 . +" 0œ 2! œ0 2 œ!)1 .1 10  
/ . 2 # #1 .12 0 2 #! 0 œ0 ! . 10 œ #œ 2 1  
p 0 / .#2 0œ 0 1\$\*0 2 0" #!)2 21.32 " 0!0#2 2  
/0/ . œ # . 1# 0\$ \* 0 . œ \* 1 . 1\$02 ) 0 . 0 2 .  
#œ 12 ! # 2 . #1 œ # . # 0

û ./ .1 . # " û0/ &  
p / ./ .1 . 1# " /0/ & 1\$0/ 12 0 0 2!)œ œ #2/2.13.  
2 / .3 0 . . 2 œ! 12.1 . 2& 1# 020\$) 2& p œ! 1 1  
0 2 " !.\$ " 2 " œ 2 " !0# ." . 2 " / 0 0 " 2 120" œ!  
1HXPDQ . \*UD\ / ./ .1 .10#œ 2 /0% 0 &2  
30 0 . \$.! . 2 ! 02. .œ) 0#0 . . . .œ) 1.3 /  
. œ 12 . . 2 0œ. . % )2 2. 2& 0!0# 2 + 2&  
! 2 .! 2& 1# 0 20\* 0& 1# 02 \$ 20" 0 0!+ .  
2 "!0# ." 2 / ! 0 . 2 0 0 2 ) \$.! . 2 !. 2 " 1# 02 \$ "  
2& /0/ & p 0 !&1 0 1& 2 # ü 2\*œ # ü !&1  
.! !2 . ù 0 + 12 1# \$0 . #œ ! 3 0 -)! . # .2 01 "

Q:"280'81 OE

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/13.02 12 CE2.1. 2&00& OE

1202. 2&

/0&21&2Q/002 .8 CE1

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OE

/ " ù #1 " û 0/ & ,0 .2 ù #1

.2.#20021700V

.00E/00002:#/202

. 00E 02 #12 .2.) 020% .2+

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/0&2"& 020

|02#00E/#2)2.1#2.2/0"

280E 02& .2+ +1. 12".3102&

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0 2CE1 000E002 0E2."

280E02 CE1 0E&

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ü 0 &1 0 2. /0/ . )DPL0LDUL]DWLRQ

0" 00100E).& 280.0&

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(Braun & Clarke, 2006).

ù #! . ! \$ + &/ + \*HQHUDWLQJ ,QLWLDO &RGHV

210.)20#2.2&CE2/000E

0E102. 02 0).20 100. 0.0E

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3. ù . 2 1 0 2 &(Searching for Themes)

ü - ù ù ÿ 4: ù ÿ ù ð ù ÿ ù ù ð ù ü ü ù  
œ.!) 03 . œ.! #1 0 2. 0 œ0 ! 0#! .2. 2 " !0# ."  
2 0 .2 . #1 2& 1# 0 20\* 0& 0 œ& 2 " œ # /!  
œ #œ 2 1 œ0! 2. ! . ð#!2..2.10 0 .2 " 0 )2 20  
1# /0\* 2. .œ) 0 /0 2 .œ 1œ 1 .2. +120 . .œ 2#œ  
0 œ0 ! 0" œ!. 2 " . .2 %0 " 2& 1# 020\$) 2&  
  
0! !.3 /0 .2 "  
/0 . 2 " œ.! \*1." !0# ." .œ 20 0 22 ..œœ # 0! 2. 12  
2 . 2& œ& 10& 10 .2.12 .2. 2! 3 & . % + 0 /+ 1  
0 2 œ #œ 2 1 ) \$.!. 2 !. )œ&" ) . 2. .2 1  
#% .20 . ù 0! " ñ " . 20 0 #! 0" 2 0.2.0 .  
ù22 " . .20 . ú 2&! ."  
ð 0œ 2& 1# 020\$) 2& 0 10 ! 2 ! & 1 œ )2 2  
0 12)\$ 2 1# 0 œ0 ! + .œ) 0œ. 0 .2 0" œ # !\$ 2.  
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 10. )1 1 . 2 0&!0 20 2 œ 2 1 0#3#ø. FXOWX  
 / # 0 1." ,. 0œ # \*1.20 1\$02 0 œ. /0#1  
 11. . 020 #œ 12 ! . / 1 .œ) 2 02. !0 . 1." .  
 / .œ 2 1 + 2 2&  
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.! !2 . ú ü!0# 2 ü!&2 .2.  
OE 0 0 ü OE 0 ! . 2& & 2+ 10 û .OE 2 1 " # .  
+" +# OE & 2 " 2 0 OE .3 0 OE 0 20" / .3 !02 " OE  
0" 0 . \*! 0" OE! 10 " OE # . 2 02&OE #  
2!.2 " . . 2 " ! 1.! " 2& & 2+  
0" 12!.2 " \$! 1 OE \* OE & 2 " . . OE! .1.! )1 #  
2 OE & 1 . 2 #" OE! 1 1 +" . . # . . 2.OE ! 2.  
/ .3 ! "  
2 1 ü#3#ø. . ü OE 12 1\* 120 \$21 & 2  
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1# 0! .1 .OE 0#OE 2 1 \*" OE 0 20"

















